



NEWSLETTER

WHAT HAVE WE BEEN UP TO?

2025 FIRST QUARTER

CLIENT APPRECIATION MOVIE & WORK RETREAT

In January, on a cold winter day we stayed warm at the AMC Grand Prairie 18 where clients were able to watch a movie of their choice while enjoying popcorn and drinks, compliments of the Melissa Stevenson Team. Still Cold, but Melissa and Susan got away to Madison, WI to make business plans for 2025.



LEARNING OPPORTUNITIES

In February, Melissa attended the Keller Williams Family Reunion Conference in Las Vegas, NV where she and thousands of other agents from around the world met to learn from each other to enhance their skills to service our clients even better!



AWARDS, AWARDS, AWARDS

Melissa was recognized for being on the PAAR Cares Board of Directors and the Team was recognized for its fantastic year in 2024. Celebration of our accomplishments continued as the The Team received a Platinum award for production with Keller Williams Revolution. Melissa received the Client Experience Award, Top Revolutionary Cares Contributor Award, Most Improved GCI, and recognition for being a part of the Capper Club and a member of the Agent Leadership Council!



Whose on the Team? Melissa Stevenson,
Brenda Stalsberg, Kelsey Olsen and Susan Osborn





VENDOR APPRECIATION

Vendor Appreciation - Love on Our Vendors Day

The Melissa Stevenson Team delivered homemade fudge by Brenda to the vendors who help us and our clients. Wow! February was a busy month.

MARCH ~ GO TEAM!

Team Appreciation Event - Jewelry Making Class with local jewelry artist, Lizz Barnes. Melissa treated her team to a private jewelry making class and lunch at Taco De Arte (did you know they feature a different local artist every month?). It was a fun day learning something new and spending time together!



THE WORLD OF REAL ESTATE (IN CENTRAL ILLINOIS)

Quarterly Team Stats: New Listings = 4
Under Contract = 5
Closed = 11

What is happening in the market?

Spring has Sprung and the market is picking up, however; inventory is still low, therefore it remains a seller's market. This does not mean it is a bad time to buy, it can just be more of a challenge. It is more important than ever to have the expertise of a REALTOR on your side, whether selling or buying. An agent can help you strategize the best marketing plan when selling and develop creative offer terms when buying and utilize positive relationships within the industry to help you achieve your real estate goals. Don't go it alone with your most expensive asset/purchase! We are here to help you or anyone you know, please reach out to one of us!

Seeking Recommendations! Share and You Could Win!

Do you have a favorite contractor or painter or cleaner or _____? We are always looking to add to our list of resources to share with others. If you have worked with someone you would recommend for anything house or property related, please send us a message with their contact info! For each contact shared you will be entered into a drawing to win a gift card to a restaurant or store of your choice! Winner will be announced in the 2nd Quarter Newsletter.

